

## IMPLEMENTING MICROSOFT DYNAMICS SOLOMON FOR A LEADING MANUFACTURER OF GLASS BENDING AND TEMPERING TECHNOLOGY COMPANY IN USA



**Industry:** Manufacturer

### Customer Profile

The client is world's leading manufacturer of glass bending and tempering technology for the solar, automotive and architectural glass markets. It is based in Perrysburg, Ohio, USA, with facilities in New York City; Worcester, England; Shanghai, China; and Mumbai, India.

### Client Situation

#### Internal Drivers

- Need for a better ERP system to enhance analysis & decision making
- Single product to drive their entire process
- Increase Productivity

#### External Drivers

- Improve customer relationship
- Improve the co-ordination between various outsourced departments

### Congruent's Solution

- Congruent designed and developed customizations to drive the entire process in a single ERP system.

Following are the few tools from Congruent that seamlessly integrates with SL

- Change maintenance, to help maintaining engineering changes with the furnace
- Vendor Quotes, to maintain different cost layers of an item from different Vendors
- Logistics update, to support the purchasing activities for the furnace
- Spare parts maintenance, for automatic sales order creation for spare parts of a furnace
- Designed many financial and project oriented reports that provides data for decision makers

### Key Challenges

- Data migration from legacy system which was very old
- Design and development of 3rd party products providing robust solution to business needs
- Seamless integration between the third party products developed by us and other vendors along with Solomon
- Co-ordination with multiple vendors who were providing different solution to the client

### Benefits

- Better audit to guarantee the correct flow of data across different modules
- Enhanced productivity
- Good analysis and better decision making
- The co-ordination with the different department has increased. Some of the department like shipping are outsourced but are integrated with Solomon which gives better control

### Technology Used

- Microsoft Solomon 6.5
- Microsoft SQL Server 2005
- Crystal Reports for Solomon
- Business Portal

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